



CELLULAR PATHOLOGY CHEMICAL SUPPLY AND WASTE MANAGEMENT

A CellPath Service

THANK YOU

for considering us!

We aim to be the market leading chemical supply and waste management company for Cellular Pathology. We will do this through providing a first class service, adopting innovative practices, supplying a complete range of high-quality products, and responsibly managing any collected chemical waste.

Launched in January 2019, CellSolv supplies and disposes of tissue processing chemicals used in Cellular Pathology.

The CellSolv service is provided by CellPath, a family owned and managed manufacturer of high-quality, innovative products headquartered in Newtown, Powys. CellPath has served the NHS and private laboratories throughout the UK for over fifty years, and through that has an in-depth understanding of the market. CellSolv is developed with the customer in mind, providing an optimal user experience.

We take pride in being ISO 13485 certified, meaning hospitals can rest assured that the products they receive are consistently of the highest quality, and that any chemical waste they produce will be collected by fully trained staff, and either recycled where possible or disposed of in line with current regulations.

HELPING YOU MEET THE NHS PAPERLESS 2020 INITIATIVE

We do not use paper consignment notes when collecting chemical waste, instead we use electronic versions (e-consignments). An e-consignment note acts as both a hazardous waste consignment note and a duty of care controlled waste transfer note, but without the paper! Completed in the same way as a paper consignment note – the only difference is that you will review the information displayed on our service driver's tablet and sign on the device instead of a piece of paper.

Your account will be set up so that the e-document will be emailed directly to yourself, however if you would like compliance documentation to be emailed to multiple people, please let us know their email address and we will add them to the recipient list.

The adoption of e-consignment notes brings with it a number of key benefits, most notably:

- Helping the NHS meet their paperless commitments, and consolidating CellSolv as the market-leader in reducing our environmental footprint.
- Simplifying and speeding up the waste collection process.
- Creating a secure online library of all signed e-consignments, from which you will have a complete audit trail.

We are excited to adopt this new technology which will enhance the CellSolv service.



PROVIDING A FIRST CLASS SERVICE

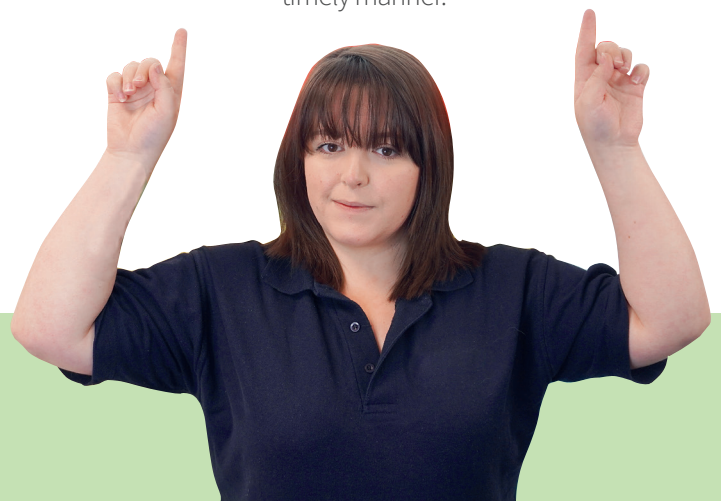
The CellSolv service is based on five key principles

QUALITY ASSURED PRODUCTS

Operating from our ISO 13485 certified facility in Newtown, Mid-Wales, CellSolv utilises CellPath's manufacturing expertise to provide our customers with consistent, reliable and high-quality products on time.

RELIABLE & FRIENDLY SERVICE

CellSolv provides both a delivery and waste collection/disposal service and aims to be clear and concise in all of our communications with customers in a timely manner.



MINIMISING ENVIRONMENTAL IMPACT:

Running simultaneous product deliveries and chemical waste collection maximises our vehicle utilisation and reduces our environmental impact. CellSolv has also incorporated the use of e-consignment notes into the service, helping the NHS and other customers meet their paperless initiatives.

ADDED VALUE

Through using our waste collection and disposal service, CellSolv can complete all the necessary duty of care paperwork with our customers, saving them valuable time. We ensure this is always completed in line with waste regulations, adopting innovation where possible.

COMPETITIVE PRICING

CellSolv operates in a lean and efficient manner, through adopting innovation where possible with savings passed onto customers. For existing CellPath customers, we are able to offer bundle discounts when using the service.



CARING FOR OUR
PLANET

SIMPLE PROCESS

STEP
1

Speak to one of our CellSolv representatives to place your order, discussing your needs and any queries you may have.

STEP
2

You order is delivered in our own vehicles on a pre-agreed date. We place your order in your desired location, whether this be an outside storage unit or inside your lab, saving you and your staff valuable time.

STEP
3

Our waste management service collects waste from your laboratory when required.

STEP
4

Where possible, waste is recycled and fed back into other industries, separate from cellular pathology.

STEP
5

When recycling isn't possible, we dispose of your waste responsibly under the duty of care.

Email NOW for a
Duty of Care Pack
cellsolv@cellpath.com



DELIVERY SERVICE

All CellSolv drivers are ADR registered, giving assurance that they are fully regulated for transporting dangerous goods by road. Utilising our own vehicles, we can guarantee accurate and on-time deliveries.

As we aim to reduce our environmental impact through the running of simultaneous product deliveries and chemical waste collection, CellSolv will schedule an agreed delivery date with customers. This ensures that we are able to meet customer expectations and provide a best-in-class service.

We deliver to your desired location such as your storage area or laboratory, and in special instances, are able to provide urgent deliveries. Please contact our designated Customer Care team for further information.



Harley Thomas
Chemical Production
Deputy Team Leader



SEE OUR
VIDEO ON
WEBSITE

PRODUCTS



Solvents

Bottled at our state-of-the-art facilities in Newtown, Powys, our filtered chemicals are refined to ensure a consistent quality. Included in the range is Industrial Denatured Alcohol (99%, 95%, 80% and 70%), Xylene, Iso-Propyl Alcohol, Acid Alcohol, Methanol, Acetone, Toluene, De-Ionised Water and XTF Clearing Agent. We can supply almost any chemical.

Please contact us if you have any further requirements.

Formalin

CellSolv can supply Formalin, Neutral Buffered Formalin and Formal Saline in various concentrates/strengths as well as a ready-to-use 10% mixture. We also supply 10% Acetic Zinc Formalin and formaldehyde.

Pre-Filled Biopsy Pots and Pails

Pre-filled CellStor pots and pails are designed to make the lives of laboratory staff safer and easier. Each contain a measured dose of 10% Neutral Buffered Formalin or Formal Saline. Pots available in 20ml, 60ml, 120ml and 350ml. Pails available in 500ml, 1L, 2.5L, 5L, 10L, 16L and 25L.

Decalcifiers

CellSolv can provide both rapid and mild decalcifiers.

Paraffin Wax

CellWax Plus is a highly purified and filtered white translucent paraffin wax that provides great tensile strength and improved elasticity when sectioning.

Safety Products

Our range of safety and quality control products specifically focus on reducing potential risks posed to laboratory staff. We provide spill kits for chemicals such as acids, bases, caustics, aldehydes and solvents, as well as formalin absorbing / neutralising wipes and granules. We also supply real-time chemical monitors.

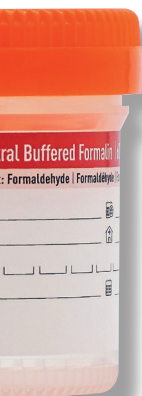
MHRA Registration

All our relevant products are registered for medical or diagnostic use with the MHRA so you can be assured that patient safety and compliance are at the heart of everything we do. All product registrations can be viewed via the MHRA database:

<https://aic.mhra.gov.uk/era/pdr.nsf/Search?openform>



Call Now to speak to
our representatives
01686 611333



CHEMICAL WASTE COLLECTION

CellSolv provide and complete all the necessary paperwork with our customers, saving you valuable time. We ensure this is always completed in line with waste regulations. Waste labels are provided which customers simply adhere to filled waste containers, making the service as easy as possible to use.

The waste chemicals collected are then recycled where possible or disposed of in line with current regulations. Upon collection of waste, CellSolv uses e-consignment notes, allowing customers to meet any implemented paper reduction initiatives.

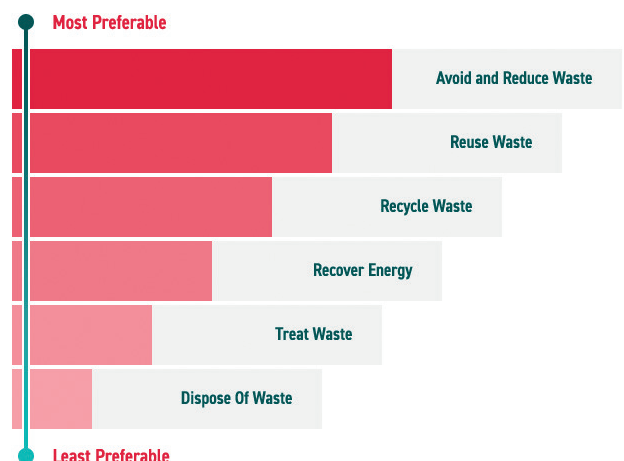


MAKING DISPOSAL SIMPLE AND WORRY FREE

Section 34 of the Environmental Protection Agency (1990) and the associated Environmental Protection (Duty of Care) Regulations 1991, impose a 'Duty of Care' on all companies who import, produce, carry, keep, treat or dispose of controlled waste.

Ultimately, this means that any entity producing waste must give priority to preparing it for re-use, followed by recycling, then recovery (such as energy recovery), and last of all disposal.

Hospital departments are responsible for ensuring that they comply with these regulations. By working with CellSolv, hospitals can be reassured that they are partnering with an environmentally responsible company, who make waste disposal a simple and worry-free process.



CASE STUDY

Dorset County Hospital in Dorchester serves their local community with emergency and planned medical care. The hospital acts as a 'hub' site and provides support to other local hospitals. The diagnostic services for the hospital, including pathology services, are located on site. Dorset County Hospital were one of the first adopters of the CellSolv service, signing up in March 2019. Since then, they have regularly received a wide range of products including xylene, industrial denatured alcohol and neutral buffered formalin. Sam Hansford, Acting Lab Manager, shared her experience of the CellSolv service.

First Impressions

We found out about CellSolv through our CellPath Territory Manager - Sadekha. My first impression was that it sounded like a great idea, and certainly a service we'd like to explore in more detail. We were happy to try it out because we have used CellPath for many years as a supplier and they are a company that we trusted to consistently supply our reagents.

Delivery and Collection

We have used an alternative solvent delivery service in the past but switched to CellSolv and they have definitely lived up to our expectations ever since. The specialist delivery service is a very useful benefit and all of our deliveries have been consistently on time. The waste collection process is really good. We get waste collected at the same time as the delivery. We simply let CellSolv know what we will be returning about a week in advance, they take it and that's it - we haven't had any issues at all. Importantly, it meets all of our UKAS requirements as well.

CellSolv are able to deliver to your choice of location and you can even specify the time of the delivery - as Dorset do. With a dedicated delivery driver we are able to maximise our efficiency.

Product and Service Quality

We haven't had any issues with the quality of CellPath products and it's always been to the required standard. We had a slight issue with some bottles last month but they were taken back by the CellSolv driver, and free of charge replacements were sent to us quickly.

And finally...

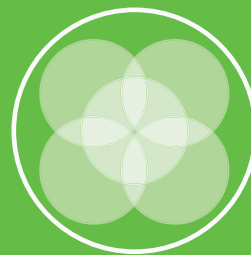
Using CellSolv has been a really good and reliable process. We've known when they're delivering and they've always delivered on the days they've said they're going to. For example, over Christmas, we couldn't stretch to having a delivery too early because we would not have been able to store it - even that delivery was on time and as expected. It's been a highly positive experience overall.

I would definitely recommend CellSolv - you have met all our expectations!



CellSolv

A B E T T E R S O L U T I O N



"Since making the move over to CellSolv we have been extremely happy with the service we have received. All deliveries have happened when they should and we always get a reminder the week before it is due to give us a chance to amend our standing order. The products are of a very high quality and nothing seems to be too much trouble for the staff."

Finn Pathologists

"We are absolutely delighted with your delivery service. It is such a relief to have a totally reliable service. The lady who brings our solvents is so helpful, she does all the unloading and takes the boxes away and leaves everywhere clean and tidy plus she is always so cheerful."

Histology Laboratory, Luton
and Dunstable Hospital

"We are very pleased with the service from CellSolv. The regular communications make the process very easy to manage and the collection/deliveries are always in the planned timeslot. The staff have always been most helpful."

Cytopath

"Excellent service from the office support with our own contact Rhian and the deliveries brought in by Diane. Every interaction we have with the staff is a pleasant experience and I cannot fault the service. The deliveries are arranged in advance with Rhian checking everything is ok before the delivery is dispatched. The deliveries are arranged to suit us and always arrive on time. It is a pleasure working with the team at CellSolv."

Department of Pathology,
Cheltenham General Hospital

Collection Services

CellSolv's chemical delivery and waste collection is provided by Richard Edwards Haulage Ltd who are registered as an Upper Tier Waste Carrier and Dealer and certified by Natural Resources Wales.

All staff members are fully trained to provide best service to customers.

The waste chemicals collected are recycled where possible or disposed of in line with current regulations.